

# Treatment Effects

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## Course Information



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#### **Overview**



- Preliminaries
	- Dummy Variables
- Introduction to Treatment Model
	- **≻ Basic Setup**
	- Counterfactual Framework
	- > Randomization

## Preliminaries: Dummy Variables



- In econometrics, qualitative information is usually captured by defining a zeroone variable. It's called a dummy variable or a binary variable.
- For example,  $female_i = \begin{cases} 1 \\ 0 \end{cases}$  if individual *i* is male  $\overline{0}$  if individual *i* is male
- In regression, parameters of dummy variables have natural interpretations: differences between groups divided by dummy variables.
- For more examples, dummy variables can be races, industries, regions, etc.
- Thus, dummy variables are commonly used in policy analysis or program evaluations when the policy or program takes place with only one level, which is exactly the case we'll discuss.

# Dummy Variables



• This is an example in Wooldridge's textbook when the gender difference in wage in constant as:  $wage = \beta_0 + \delta_0$  female +  $\beta_1$ educ + u.



#### Dummy Variables



- If there're male and female both married or single in study of wage, we can use three dummy variables in the regression.
- $\ln(wage) = \alpha_0 + \alpha_1 marmale + \alpha_2 marrfem + \alpha_3 singfem + \cdots$
- Or, we can use interactions of dummy variables.
- $ln(wage) = \beta_0 + \beta_1 female + \beta_2 marr + \beta_3 marr \cdot female + \cdots$
- In both examples, we regard the single male as a baseline and allow the "married effect" to differ between male and female.
- $\alpha_1,\alpha_2,\alpha_3$  capture the differences between other groups and the baseline.
- Note that we should introduce m-1 dummy variables to avoid dummy variable trap when the qualitative variable in the model contains m categories.

#### Dummy Variables



- When the dependent variable is binary, we have a binary choice model.
- Linear Probability Model:  $E(Y|X) = X\beta$
- Probit Model:  $E(Y|X) = \Phi(X\beta)$  where  $\Phi(\cdot)$  is the CDF of Standard Normal Distribution.
- Logit Model:  $E(Y|X) = e^{X\beta}/(1 + e^{X\beta})$

## Setup of Treatment Model



- Rubin (1974), Holland (1986), Pearl (2000), Rosenbaum (2002):
- $\triangleright$  One has two potential outcomes,  $Y_i$  and  $Y_0$ .
- $Y_1$  describes what would happen if one is treated.
- $\triangleright$   $Y_0$  describes what would happen if one is not treated.
- A binary variable *D* represents for the treatment.
- $\triangleright$  So only one of  $Y_d$  is observed depending on D:

 $\triangleright Y = D \cdot Y_1 + (1 - D) \cdot Y_0$ 

- <sup>D</sup> can be many interested variables, like medicine, education, job- training.
- We're interested in the causal effect of D on Y.
- $\triangleright$  In other words, the difference between Y<sub>1</sub> and Y<sub>0</sub>, so-called treatment effects.

#### Three No-Effect Concepts



- Exact Same:  $Y_1 = Y_0$
- Exchangeability:  $P(Y_0 \le t_0, Y_1 \le t_1) = P(Y_1 \le t_0, Y_0 \le t_1)$  for  $\forall t_0, t_1$
- Zero mean(or median):  $E(Y_1) = E(Y_0)$  or  $Med(Y_1) = Med(Y_0)$
- Their relation:

Exact Same  $\Rightarrow$  Exchangeability  $\Rightarrow$  Zero mean/median

## Definition of Treatment Effects



- These treatment effects are defined by statistics:
- $\triangleright$  Mean treatment effects:  $E(Y_1 Y_0)$  or  $E(Y_1 Y_0|X)$
- $\triangleright$  Quantile treatment effects:  $Q_{Y_1}(\tau|X) Q_{Y_0}(\tau|X)$
- $\triangleright$  Distributional treatment effects:  $F_{Y_1|X}(y) F_{Y_0|X}(y)$
- These mean treatment effects are defined by populations:
- $\triangleright$  Average treatment effects (ATE):  $E(Y_1 Y_0)$
- $\triangleright$  Average treatment effects on treated (ATT):  $E(Y_1 Y_0 | D = 1)$
- $\triangleright$  Average treatment effects on untreated (ATUT):  $E(Y_1 Y_0 | D = 0)$
- ATE is useful when treatment has broad applicability.
- ATT is mostly for those "focused" program. We don't care the college return for one who doesn't finish senior school.

#### Counterfactual Framework



- For example, we want to know the return of education.
- For college graduates who have  $D=1$ , we observe their wage  $Y<sub>1</sub>$ .
- And for those not entering college, we observe their wage  $Y_0$ .
- So, we only observe one of  $Y_1$  and  $Y_0$  for an individual.

$$
E(Y_1 - Y_0|D = 1) = E(Y|D = 1) - E(Y_0|D = 1)
$$
  

$$
E(Y_1 - Y_0|D = 0) = E(Y_1|D = 0) - E(Y|D = 0)
$$

- The key is how to estimate the **counterfactual** results.
- For a treated unit, Y(0) is called the counterfactual. For a untreated unit, Y(1) is the counterfactual.

#### Random Assignment/Experiment



• Random assignment guarantees the treatment is independent of everything (including all observed X and unobserved ε which may affect  $Y_d$ ). In technical notation:

#### $[Y_1, Y_0] \perp D$

• Under such assumption, all the characteristics of the individuals are equally distributed between treated and untreated groups (i.e., the proportions are the same).

$$
E(Y_0|D = 1) = E(Y_0|D = 0) = E(Y_0)
$$
  

$$
E(Y_1|D = 1) = E(Y_1|D = 0) = E(Y_1)
$$

• Thus

$$
E(Y|D = 1) - E(Y|D = 0) = E(Y_1|D = 1) - E(Y_0|D = 0)
$$
  
=  $E(Y_1 - Y_0) = ATE = ATT = ATUT$ 

#### Estimation

• Under randomization assumption: treatment effects are estimated as,

$$
\hat{\beta} = \frac{\sum D_i Y_i}{\sum D_i} - \frac{\sum (1 - D_i) Y_i}{\sum (1 - D_i)}
$$

• It's same to the difference between sample averages of two groups.

$$
\hat{\beta} = \bar{Y}_{treated} - \bar{Y}_{control}
$$

• It's same to run OLS for the following equation:

$$
Y_i = \alpha + \beta D_i + U_i
$$





# Relation between Randomization and Regression

• Consider the following linear regression:

$$
Y_i = \alpha + \beta D_i + U_i
$$

• The strictly exogenous assumption is

$$
E(U_i|D_i = 1) = E(U_i|D_i = 0) = 0
$$

• Thus

$$
E(Y_i|D_i = 1) - E(Y_i|D_i = 0)
$$
  
= $(\alpha + \beta + E(U_i|D_i = 1)) - (\alpha + E(U_i|D_i = 0)) = \beta$ 

# Three Types of Experiments



- Controlled Experiment
- > Impossible in Social Science
- Randomized Experiment
- Rarely exists in Social Science
- $\triangleright$  Hard to be accomplished
- Bears very expensive cost or may be blamed ethically
- Natural Experiment
- Can be viewed as quasi-randomized experiment

# Internal and External Validity



- Internal Validity: our conclusion truly represents the sample.
- External Validity: our conclusion can be applied to other populations for prediction and so on.
- Threats to Internal Validity:
- Psychological effect: If one knows being treated, he may feel better. That's why control group will take placebo in medicine experiments. But placebo isn't available for many other treatments, like job-training.
- $\triangleright$  Substitution effect: If one is told to sleep less or do less sport, he may make up for it in other ways.
- Threats to External Validity:
- $\triangleright$  Non-participation effect: The sample is different from the whole population. e.g., if data is collected on Internet, those not using Internet are excluded.

#### Example 1



• Hongbin Cai, Yuyu Chen, Hanming Fang, Li-An Zhou, The Effect of Microinsurance on Economic Activities: Evidence from a Randomized Field Experiment, *Review of Economics and Statistics*,2015,97(2).







• 宗庆庆、张熠、陈玉宇,2020: 《老年健康与照料需求:理论和来自随机 实验的证据》 ,《经济研究》,第2期。

变量。	实验组。	控制组。	差异。	$p-value \rightarrow$
年龄↩	67.717 $\div$	68.897.	$1.18 \div$	$0.06*$
是否男性。	$0.57 \div$	$0.62 \div$	$0.05 \div$	$0.07*$
是否已婚。	$0.847 \div$	$0.832 -$	$-0.01 \div$	$0.47 \div$
是否城镇户口。	$0.495 *$	$0.605 *$	$0.11 \div$	$0.03**$
受教育年限。	$6.576*$	$6.51 \div$	$-0.07 \div$	$0.75 \div$
子女数量。	$2.316*$	$2.525 -$	$0.21 \div$	$0.16 \div$
与子女同住。	0.308 $\approx$	0.269	$-0.04 \div$	$0.11 \div$
是否退休。	$0.952 *$	$0.975*$	$0.02 \div$	$0.14 \div$
月收入(元)。	1878.554.	1883.363	$4.81 \div$	$0.97 \div$

表 平衡性检验+

# Violations to Randomization



- In economics, our data is rarely from experiments.
- Consider the case:
- $\blacktriangleright$ Half are Females with  $Y_1 = 70$  and  $Y_0 = 75$ . And 80% take the treatment.
- $\blacktriangleright$  Others are Males with  $Y_1 = 50$  and  $Y_0 = 55$ . And 20% take the treatment.

 $\triangleright$  So  $E(Y|D = 1) - E(Y|D = 0) = 66 - 59 = 7$ . Positive.

• Because of unbalance of observables (here is gender), we have overt bias. To solve it, we should control for covariates.

# Violations to Randomization



- Consider the case of college:
- $\blacktriangleright$  Half are of high ability with  $Y_1 = 70$  and  $Y_0 = 50$ .
- $\geq$ Others are of low ability with  $Y_1 = 40$  and  $Y_0 = 30$ .
- $\triangleright$  If high ability goes to college while low ability not, then  $E(Y|D = 1) - E(Y|D = 0) = 70 - 30 = 40.$
- $\blacktriangleright$  Much higher than those of high ability (20) or low ability (10).
- Because of unbalance of unobservables (here is ability), we have hidden bias. To solve it, we may need some instruments.



# Selection on Observables and Unobservables

• Selection on observables (like gender):

 $\geq$ (1) D is independent of Y<sub>d</sub>, conditional on X.  $f(Y_d|D, X) = f(Y_d|X)$ 

 $\geq$  (2) D is mean-independent of Y<sub>d</sub>, conditional on X.  $E(Y_d|D, X) = E(Y_d|X)$ 

 $\blacktriangleright$  Only overt bias, no hidden bias.

• Selection on unobservables (like ability):  $f(Y_{d}|D, X) \neq f(Y_{d}|X)$  and  $f(Y_{d}|D, X, \varepsilon) = f(Y_{d}|X, \varepsilon)$ or  $E(Y_d|D, X) \neq E(Y_d|X)$  and  $E(Y_d|D, X, \varepsilon) = E(Y_d|X, \varepsilon)$ 

>Have hidden bias.